

Contract # 4925196 Schedule Dates 08/09/21-09/05/21 **Advertiser** American Petroleum Institute (28032) Agency Main Street Media Group (12963) Product POLITICAL ISSUE (ns) (1187) **Brand** EST 5989 API Umbrella DC TV (1590956) Salesperson Monares, Barbara (3870) Sales Office WJLA/GJLA/EJLA Santuoso, Michelle **Buyer Name** Phone/Fax

Est 5989 API DC TV

Est 5989 API DC TV 8/9/21-9/5/21

Standard

Run Times

Local/Political Issue Agency BRD

CPE

Dates

**Account Types** 

**Billing Type** 

Comments

Sec Length

Alexa Schram **Entered By** No CO-OP External # Demo Order Type Normal Package Deal Commission % 15.00 Commission \$16,290.00 **Net Total** \$92,310.00 Sales Tax

**Date Entered** 

**Last Modified** 

07/20/21

07/20/21

Total

Station

 Washington (WJLA)

 By Broadcast Month
 Spots
 Rate

 Aug. 2021
 87
 \$81,450.00

 Sep. 2021
 29
 \$27,150.00

 Grand Total:
 116
 \$108,600.00

Comments

Entered

			1										•				1
1.0	Normal Line / SPOT	08/09/21-08/13/21	2		5A- News-7News O SIDE at 5AM	ON YOUR	1		1	1	1		3	\$350.00	\$1,050.00	Washington (WJLA)	7/20/21
2.0	Normal Line / SPOT	08/16/21-08/20/21	2		5A- News-7News O SIDE at 5AM	ON YOUR	1		1	1	1		3	\$350.00	\$1,050.00	Washington (WJLA)	7/20/21
3.0	Normal Line / SPOT	08/23/21-08/27/21	2		5A- News-7News O SIDE at 5AM	ON YOUR	1		1	1	1		3	\$350.00	\$1,050.00	Washington (WJLA)	7/20/21
4.0	Normal Line / SPOT	08/30/21-09/03/21	2		5A- News-7News O SIDE at 5AM	ON YOUR	1		1	1	1		3	\$350.00	\$1,050.00	Washington (WJLA)	7/20/21
5.0	Normal Line / SPOT	08/10/21-08/12/21	2	:30	5:58:15A- News-7N YOUR SIDE at 6AM			1		1			2	\$650.00	\$1,300.00	Washington (WJLA)	7/20/21
6.0	Normal Line / SPOT	08/17/21-08/19/21	2	:30	5:58:15A- News-7N YOUR SIDE at 6AM			1		1			2	\$650.00	\$1,300.00	Washington (WJLA)	7/20/21
7.0	Normal Line / SPOT	08/24/21-08/26/21	2	:30	5:58:15A- News-7N YOUR SIDE at 6AM			1		1			2	\$650.00	\$1,300.00	Washington (WJLA)	7/20/21
8.0	Normal Line / SPOT	08/31/21-09/02/21	2	:30	5:58:15A- News-7N YOUR SIDE at 6AM			1		1			2	\$650.00	\$1,300.00	Washington (WJLA)	7/20/21
9.0	Normal Line / SPOT	08/09/21-08/13/21	2	:30	6:58A- ABC-Good M America	Morning	1		1	1	1		3	\$1,400.00	\$4,200.00	Washington (WJLA)	7/20/21
					(	CONF	IRM	IAT	IOI	1 C	ON	ITR	AC	Τ			
Accepted-	Agency/Advertiser:			Date:	Acc	ccepted-Stati	ion:							Date:	Comments:		

SPW Mo Tu We Th Fr Sa Su Spots

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 10:29 AM on Wednesday, July 21 2021

Line Type / Break Type (Ref #)

		Contract # Schedule Dates	<b>4925196</b> 08/09/21-09/05/21
	WJLA	Advertiser	American Petroleum Institute (28
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)
		Brand	EST 5989 API Umbrella DC TV (1
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)
		Sales Office	WJLA/GJLA/EJLA
Main Street Media Group		Buyer Name	Santuoso, Michelle
PO Box 25093		Phone/Fax	/
Alexandria, VA 22313		CPE	Est 5989 API DC TV
		Account Types	Local/Political Issue Agency BRD
		Billing Type	Standard
		Comments	Est 5989 API DC TV 8/9/21-9/5/21

Dates

Sec Length

Contract # Schedule Dates	<b>4925196</b> 08/09/21-09/05/21	Date Entered Last Modified	07/20/21 07/20/21
Advertiser	American Petroleum Institute (28032)	Entered By	Alexa Schram
Agency	Main Street Media Group (12963)	CO-OP	No
Product	POLITICAL ISSUE (ns) (1187)	External #	
Brand	EST 5989 API Umbrella DC TV (1590956)	Demo	
Salesperson	Monares, Barbara (3870)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	Santuoso, Michelle	Commission %	15.00
Phone/Fax	1	Commission	\$16,290.00
CPE	Est 5989 API DC TV	Net Total	\$92,310.00

Sales Tax

Rate

Total

			τ/	
	Grand Total:	116		600.00
	Station	Comme	ents	Entered
ashingtor	n (WJLA)			7/20/21
ashingtor	ı (WJLA)			7/20/21
ashingtor	ı (WJLA)			7/20/21
ashingtor	ı (WJLA)			7/20/21
ashingtor	ı (WJLA)			7/20/21
ashingtor	n (WJLA)			7/20/21

87

29

<u>Rate</u>

\$81,450.00

\$27,150.00

Washington (WJLA)

By Broadcast Month Spots

Aug. 2021

Sep. 2021

10.0	Normal Line / SPOT	08/16/21-08/20/21	2	30 6:58A- ABC- America	-Good Morning		1	1	1	L	3	\$1,400.00	\$4,200.00	Washington (WJLA)	7/20/21
11.0	Normal Line / SPOT	08/23/21-08/27/21	2	30 6:58A- ABC- America	-Good Morning		1	1	1	l	3	\$1,400.00	\$4,200.00	Washington (WJLA)	7/20/21
12.0	Normal Line / SPOT	08/30/21-09/03/21	2	30 6:58A- ABC- America	-Good Morning		1	1		L	3	\$1,400.00	\$4,200.00	Washington (WJLA)	7/20/21
13.0	Normal Line / SPOT	08/10/21-08/12/21	2	30 11:59:56A- YOUR SIDE	News-7News ON at Noon			1	1		2	\$750.00	\$1,500.00	Washington (WJLA)	7/20/21
14.0	Normal Line / SPOT	08/17/21-08/19/21	2	30 11:59:56A- YOUR SIDE	News-7News ON at Noon			1	1		2	\$750.00	\$1,500.00	Washington (WJLA)	7/20/21
15.0	Normal Line / SPOT	08/24/21-08/26/21	2	30 11:59:56A- YOUR SIDE	News-7News ON at Noon			1	1		2	\$750.00	\$1,500.00	Washington (WJLA)	7/20/21
16.0	Normal Line / SPOT	08/31/21-09/02/21	2	30 11:59:56A- YOUR SIDE	News-7News ON at Noon			1	1		2	\$750.00	\$1,500.00	Washington (WJLA)	7/20/21
17.0	Normal Line / SPOT	08/09/21-08/13/21	2	30 3:59:27P- N YOUR SIDE	lews-7News ON at 4PM		1	1		L	3	\$450.00	\$1,350.00	Washington (WJLA)	7/20/21
18.0	Normal Line / SPOT	08/16/21-08/20/21	2	30 3:59:27P- N YOUR SIDE	lews-7News ON at 4PM		1	1		L	3	\$450.00	\$1,350.00	Washington (WJLA)	7/20/21
İ		<u>.</u>			CON	FIR	MA	TIC	N C	ONTF	RAC	T			
Accepted-	Agency/Advertiser:		Date:		Accepted-Sta	ition:						Date:	Comments:		

SPW Mo Tu We Th Fr Sa Su Spots

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Run Times

B/E Bookend P/B Piggy Back

Line

Printed At: 10:29 AM on Wednesday, July 21 2021

Line Type / Break Type (Ref #)

		Contract # Schedule Dates	<b>4925196</b> 08/09/21-09/05/21
	WJLA	Advertiser	American Petroleum Institute (28
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)
		Brand	EST 5989 API Umbrella DC TV (1
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)
		Sales Office	WJLA/GJLA/EJLA
Main Street Media Group		Buyer Name	Santuoso, Michelle
PO Box 25093		Phone/Fax	/
Alexandria, VA 22313		CPE	Est 5989 API DC TV
		Account Types	Local/Political Issue Agency BRD
		Billing Type	Standard
		Comments	Est 5989 API DC TV 8/9/21-9/5/21

Contract #	4925196	Date Entered	07/20/21
Schedule Dates	08/09/21-09/05/21	Last Modified	07/20/21
Advertiser	American Petroleum Institute (28032)	Entered By	Alexa Schram
Agency	Main Street Media Group (12963)	СО-ОР	No
Product	POLITICAL ISSUE (ns) (1187)	External #	
Brand	EST 5989 API Umbrella DC TV (1590956)	Demo	
Salesperson	Monares, Barbara (3870)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	Santuoso,Michelle	Commission %	15.00
Phone/Fax	1	Commission	\$16,290.00
CPE	Est 5989 API DC TV	Net Total	\$92,310.00

Sales Tax

Washington (WJLA	-	Data
By Broadcast Month Aug. 2021	<b>Spots</b> 87	<u><b>Rate</b></u> \$81,450.00
Sep. 2021	29	\$27,150.00
Grand Total:	116	\$108,600.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th I	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
19.0	Normal Line / SPOT	08/23/21-08/27/21	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1		1		1		3	\$450.00	\$1,350.00	Washington (WJLA)		7/20/21
20.0	Normal Line / SPOT	08/30/21-09/03/21	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1		1		1		3	\$450.00	\$1,350.00	Washington (WJLA)		7/20/21
21.0	Normal Line / SPOT	08/10/21-08/12/21	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			1		1			2	\$950.00	\$1,900.00	Washington (WJLA)		7/20/21
22.0	Normal Line / SPOT	08/17/21-08/19/21	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			1		1			2	\$950.00	\$1,900.00	Washington (WJLA)		7/20/21
23.0	Normal Line / SPOT	08/24/21-08/26/21	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			1		1			2	\$950.00	\$1,900.00	Washington (WJLA)		7/20/21
24.0	Normal Line / SPOT	08/31/21-09/02/21	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			1		1			2	\$950.00	\$1,900.00	Washington (WJLA)		7/20/21
25.0	Normal Line / SPOT	08/09/21-08/13/21	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		1		1		1		3	\$1,400.00	\$4,200.00	Washington (WJLA)		7/20/21
26.0	Normal Line / SPOT	08/16/21-08/20/21	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		1		1		1		3	\$1,400.00	\$4,200.00	Washington (WJLA)		7/20/21
27.0	Normal Line / SPOT	08/23/21-08/27/21	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		1		1		1		3	\$1,400.00	\$4,200.00	Washington (WJLA)		7/20/21
		•	•		CON	FIF	RMA	AΤΙ	10	V C	100	lΤΙ	RAC	Т			•	
Accepted	l-Agency/Advertiser:			Date:	Accepted-Sta	ation:								Date:	Comments:			

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B/E Bookend P/B Piggy Back

WJLA-TV WASHINGTON, DC	WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Schedule Dates Advertiser Agency Product Brand Salesperson
Main Street Media Group PO Box 25093 Alexandria, VA 22313		Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments

Contract #	4925196	Date Entered	07/20/21
Schedule Dates	08/09/21-09/05/21	Last Modified	07/20/21
Advertiser	American Petroleum Institute (28032)	Entered By	Alexa Schram
Agency	Main Street Media Group (12963)	CO-OP	No
Product	POLITICAL ISSUE (ns) (1187)	External #	
Brand	EST 5989 API Umbrella DC TV (1590956)	Demo	
Salesperson	Monares, Barbara (3870)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Ruyer Name	Santuoso Michelle	Commission %	15.00

Commission

Net Total

Sales Tax

\$16,290.00

\$92,310.00

Washington (WJLA By Broadcast Month	-	<u>Rate</u>
Aug. 2021 Sep. 2021	87 29	\$81,450.00 \$27,150.00
Grand Total:	116	\$108,600.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We Th	n Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
28.0	Normal Line / SPOT	08/30/21-09/03/21	2		5:59:26P- News-7News ON YOUR SIDE at 6PM		1		1	1			3	\$1,400.00	\$4,200.00	Washington (WJLA)		7/20/21
29.0	Normal Line / SPOT	08/10/21-08/12/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1				2	\$900.00	\$1,800.00	Washington (WJLA)		7/20/21
30.0	Normal Line / SPOT	08/17/21-08/19/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1				2	\$900.00	\$1,800.00	Washington (WJLA)		7/20/21
31.0	Normal Line / SPOT	08/24/21-08/26/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1				2	\$900.00	\$1,800.00	Washington (WJLA)		7/20/21
32.0	Normal Line / SPOT	08/31/21-09/02/21	2		11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1				2	\$900.00	\$1,800.00	Washington (WJLA)		7/20/21
33.0	Normal Line / SPOT	08/14/21-08/14/21	2		9A- ABC-Good Morning America Saturday 2						1		1	\$750.00	\$750.00	Washington (WJLA)		7/20/21
34.0	Normal Line / SPOT	08/21/21-08/21/21	2		9A- ABC-Good Morning America Saturday 2						1		1	\$750.00	\$750.00	Washington (WJLA)		7/20/21
35.0	Normal Line / SPOT	08/28/21-08/28/21	2		9A- ABC-Good Morning America Saturday 2						1		1	\$750.00	\$750.00	Washington (WJLA)		7/20/21
36.0	Normal Line / SPOT	09/04/21-09/04/21	2		9A- ABC-Good Morning America Saturday 2						1		1	\$750.00	\$750.00	Washington (WJLA)		7/20/21
					CON		) N /I /	۸Т	IONI		7/1	TD	) A C	Т				
					CON		(IVI	<b>⊣</b> I	ION		אוע	ΙΓ	AC	I				
Accepted	l-Agency/Advertiser:	·		Date:	Accepted-Sta	ation:								Date:	Comments:	·	·	

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Santuoso, Michelle

Est 5989 API DC TV

Standard Est 5989 API DC TV 8/9/21-9/5/21

Local/Political Issue Agency BRD

B/E Bookend P/B Piggy Back

ab	11	/JLA 100 Wilson Blvd, 6th Floor rlington, VA 22209	Adver Agend Produ	cy	American Petro Main Street Me POLITICAL ISSI	5/21 bleum dia G UE (r	iroup ns) (1:	(1296: 187)	3)			Entered CO-OP Externa	odified ( d By A	17/20/21 17/20/21 Alexa Schram Io		By Broadcas Aug. 2021 Sep. 2021 Grand Total:	st Month	<b>Spots</b> 87 29 116	\$81,450.00 \$27,150.00 \$108,600.00	
Main PO B	Street Media Group 30x 25093 andria, VA 22313		Phone CPE	person Office Name e/Fax unt Types	EST 5989 API U Monares, Barba WJLA/GJLA/EJL Santuoso,Miche / Est 5989 API D Local/Political I: Standard Est 5989 API DC 1 8/9/21-9/5/21	ara (3 .A elle C TV ssue	3870)	·	•	556)		Order 1 Packag	e Deal ssion % ssion 9	Normal 15.00 516,290.00 592,310.00						
Line	Line Type / Break Type (I	Ref #) Dates	Sec L	ength	Run Times	SPW	Мо	Tu \	We Th	n Fr	Sa S	u Spots	Rate	Total		Station		Comme	nts Entere	_ d
37.0	Normal Line / SPOT	08/14/21-08/14/21	2	:30 6F	P- News-7News ON YOUR IDE Weekend at 6PM						1		\$800.		0 Washingto	n (WJLA)			7/20/21	_
38.0	Normal Line / SPOT	08/21/21-08/21/21	2		P- News-7News ON YOUR IDE Weekend at 6PM						1	:	\$800.	\$800.0	0 Washingto	n (WJLA)			7/20/21	_
39.0	Normal Line / SPOT	08/28/21-08/28/21	2		P- News-7News ON YOUR IDE Weekend at 6PM						1	:	\$800.	\$800.0	0 Washingto	n (WJLA)			7/20/21	_
40.0	Normal Line / SPOT	09/04/21-09/04/21	2	:30 6	P- News-7News ON YOUR						1		\$800.	\$800.0	0 Washingto	n (WJLA)			7/20/21	

Date Entered

07/20/21

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:

CONFIRMATION CONTRAC

1

1

1

1

1

\$2,500.00

\$2,500.00

\$2,500.00

\$2,500.00

\$600.00

\$2,500.00 Washington (WJLA)

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\$2,500.00 Washington (WJLA)

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\$600.00 Washington (WJLA)

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SIDE Weekend at 6PM

:30 6:27P- ABC-World News

Tonight (Saturday)

11PM

:30 11:00:26P- News-7News ON

YOUR SIDE Weekend at

Contract # 4025106

B/E Bookend P/B Piggy Back

41.0 Normal Line / SPOT

42.0 Normal Line / SPOT

43.0 Normal Line / SPOT

44.0 Normal Line / SPOT

45.0 Normal Line / SPOT

08/14/21-08/14/21

08/21/21-08/21/21

08/28/21-08/28/21

09/04/21-09/04/21

08/14/21-08/14/21

Printed At: 10:29 AM on Wednesday, July 21 2021

7/20/21

7/20/21

7/20/21

7/20/21

7/20/21

Washington (WJLA)

		Contract # Schedule Dates	<b>4925196</b> 08/09/21-09/05/21	Date Entered Last Modified
	WJLA	Advertiser	American Petroleum Institute (28032)	Entered By
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)	CO-OP
GOO	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #
		Brand	EST 5989 API Umbrella DC TV (1590956)	Demo
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type
		Sales Office	WJLA/GJLA/EJLA	Package Deal
Main Street Media Group		Buyer Name	Santuoso, Michelle	Commission %
PO Box 25093		Phone/Fax	/	Commission
Alexandria, VA 22313		CPE	Est 5989 API DC TV	Net Total
		Account Types	Local/Political Issue Agency BRD	Sales Tax
		Billing Type	Standard	
		Comments	Est 5989 API DC TV	

			Bill	ing Type	Standard															
			Cor	mments	Est 5989 API DC <sup>-</sup> 8/9/21-9/5/21	ΓV														
Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	ı We	Th	Fr :	Sa Su	Spot	ts	Rate	Total	Station	1	Comments	Entered
	Normal Line / SPOT	08/21/21-08/21/21	2	:30 1	11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM							1		1	\$600.00		Washington (WJLA)			7/20/21
47.0	Normal Line / SPOT	08/28/21-08/28/21	2	١	11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM							1		1	\$600.00	\$600.00	Washington (WJLA)			7/20/21
48.0	Normal Line / SPOT	09/04/21-09/04/21	2	\	11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM							1		1	\$600.00	\$600.00	Washington (WJLA)			7/20/21
49.0	Normal Line / SPOT	08/15/21-08/15/21	2	\	7:30A- News-7News ON YOUR SIDE Weekend at 730AM							1		1	\$200.00	\$200.00	Washington (WJLA)			7/20/21
50.0	Normal Line / SPOT	08/22/21-08/22/21	2	\	7:30A- News-7News ON YOUR SIDE Weekend at 730AM							1		1	\$200.00	\$200.00	Washington (WJLA)			7/20/21
51.0	Normal Line / SPOT	08/29/21-08/29/21	2	:30 7	7:30A- News-7News ON YOUR SIDE Weekend at 730AM							1		1	\$200.00	\$200.00	Washington (WJLA)			7/20/21
		<u> </u>			CON	FIF	RM	ΑT	10	N (	CO	NTI	RAC	СТ						

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 10:29 AM on Wednesday, July 21 2021

Washington (WJLA)

Aug. 2021

Sep. 2021

Grand Total:

By Broadcast Month Spots

29

116

<u>Rate</u>

\$81,450.00

\$27,150.00

\$108,600.00

07/20/21

07/20/21

Normal

15.00 \$16,290.00 \$92,310.00

Date:

Comments:

No

Alexa Schram

Main PO B	DC .	WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Sch Adv Age Pro Bra Sale Sale Sale Pho CPE Acc	esperson es Office /er Name one/Fax	Main Street Me POLITICAL ISS EST 5989 API Monares, Barb WJLA/GJLA/EJ Santuoso, Mich	oleum edia G GUE (r Umbr eara (3 LA eelle DC TV Issue	Group ns) (1 ella D 3870)	(129 187) OC TV	63) (159	,		1	Date Ent Last Mod Entered CO-OP External Demo Order Ty Package Commiss Commiss Net Tota Sales Ta	dified () By / I #  //pe I Deal sion %	07/20/21 07/20/21 Alexa Schram No Normal 15.00 \$16,290.00 \$92,310.00		Washington (WJL) By Broadcast Month Aug. 2021 Sep. 2021 Grand Total:	-	\$81,4! \$27,1! \$108,60	50.00
Line	Line Type / Break Type	(Ref #) Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th F	r Sa	Su	Spots	Rate	Total		Station	Comme		Entered
52.0	Normal Line / SPOT	09/05/21-09/05/21	2		7:30A- News-7News ON YOUR SIDE Weekend at 730AM							1	1	\$200.	9200.00	) Washingto	on (WJLA)			7/20/21
53.0	Normal Line / SPOT	08/15/21-08/15/21	2		7:58:40A- ABC-Good Morning America Sunday							1	1	\$800.	\$800.00	Washingto	on (WJLA)			7/20/21
54.0	Normal Line / SPOT	08/22/21-08/22/21	2	:30	7:58:40A- ABC-Good Morning America Sunday							1	1	\$800.	00 \$800.00	Washingto	on (WJLA)			7/20/21
55.0	Normal Line / SPOT	08/29/21-08/29/21	2		7:58:40A- ABC-Good Morning America Sunday							1	1	\$800.	00 \$800.00	Washingto	on (WJLA)			7/20/21

56.0	Normal Line / SPOT	09/05/21-09/05/21	2		7:58:40A- ABC-Good Morning America Sunday				1	1	\$800.00	\$800.00	Washington (WJLA)	7/20/21
57.0	Normal Line / SPOT	08/15/21-08/15/21	2		6P- ABC-World News Tonight (Sunday)				1	1	\$2,500.00	\$2,500.00	Washington (WJLA)	7/20/21
58.0	Normal Line / SPOT	08/22/21-08/22/21	2		6P- ABC-World News Tonight (Sunday)				1	1	\$2,500.00	\$2,500.00	Washington (WJLA)	7/20/21
59.0	Normal Line / SPOT	08/29/21-08/29/21	2		6P- ABC-World News Tonight (Sunday)				1	1	\$2,500.00	\$2,500.00	Washington (WJLA)	7/20/21
60.0	Normal Line / SPOT	09/05/21-09/05/21	2		6P- ABC-World News Tonight (Sunday)				1	1	\$2,500.00	\$2,500.00	Washington (WJLA)	7/20/21
					CON	FIF	MATI	ON C	ONTF	RAC	Т			
Accepted-	Agency/Advertiser:			Date:	Accepted-St	ation:					Date:	Comments:		

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

	WJLA	Contract # Schedule Dates Advertiser	<b>4925196</b> 08/09/21-09/05/21 American Petroleum Institute (28032)	Date Entered Last Modified Entered By	07/20/21 07/20/21 Alexa Schram
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #	
		Brand	EST 5989 API Umbrella DC TV (1590956)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
Main Street Media Group		Buyer Name	Santuoso, Michelle	Commission %	15.00
PO Box 25093		Phone/Fax	/	Commission	\$16,290.00
Alexandria, VA 22313		CPE	Est 5989 API DC TV	Net Total	\$92,310.00
		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Standard		
		Comments	Est 5989 API DC TV 8/9/21-9/5/21		

Run Times

Sec Length

Dates

61.0	Normal Line / SPOT	08/15/21-08/15/21	2		6:30P- News-7News ON YOUR SIDE Weekend at 630PM					1	1	\$900.00	\$900.00	Washington (WJLA)	7/20/21
62.0	Normal Line / SPOT	08/22/21-08/22/21	2		6:30P- News-7News ON YOUR SIDE Weekend at 630PM					1	1	\$900.00	\$900.00	Washington (WJLA)	7/20/21
63.0	Normal Line / SPOT	08/29/21-08/29/21	2		6:30P- News-7News ON YOUR SIDE Weekend at 630PM					1	1	\$900.00	\$900.00	Washington (WJLA)	7/20/21
64.0	Normal Line / SPOT	09/05/21-09/05/21	2		6:30P- News-7News ON YOUR SIDE Weekend at 630PM					1	1	\$900.00	\$900.00	Washington (WJLA)	7/20/21
65.0	Normal Line / SPOT	08/15/21-08/15/21	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM					1	1	\$800.00	\$800.00	Washington (WJLA)	7/20/21
66.0	Normal Line / SPOT	08/22/21-08/22/21	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM					1	1	\$800.00	\$800.00	Washington (WJLA)	7/20/21
					CON	FIF	RMA	TIO	N CC	ONTF	RAC	Т			
Accepted-	-Agency/Advertiser:		[	Date:	Accepted-Sta	ation:						Date:	Comments:		

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Printed At: 10:29 AM on Wednesday, July 21 2021

Line Type / Break Type (Ref #)

Washington (WJLA)

By Broadcast Month Spots

Aug. 2021

Sep. 2021

Grand Total:

Station

<u>Rate</u>

\$81,450.00

\$27,150.00

\$108,600.00

29

116

Comments

Entered

obc	WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Contract # Schedule Dates Advertiser Agency Product	<b>4925196</b> 08/09/21-09/05/21 American Petroleum Institute (28032) Main Street Media Group (12963) POLITICAL ISSUE (ns) (1187)	Date Entered Last Modified Entered By CO-OP External #	07/20/21 07/20/21 Alexa Schram No	Washington (WJLA  By Broadcast Month  Aug. 2021  Sep. 2021  Grand Total:	) <u>Spots</u> 87 29 116	Rate \$81,450.00 \$27,150.00 \$108,600.00
WJLA-TV WASHINGTON, DC  Main Street Media Group PO Box 25093 Alexandria, VA 22313		Brand Salesperson Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	EST 5989 API Umbrella DC TV (1590956) Monares, Barbara (3870) WJLA/GJLA/EJLA Santuoso,Michelle / Est 5989 API DC TV Local/Political Issue Agency BRD Standard Est 5989 API DC TV 8/9/21-9/5/21	Demo Order Type Package Deal Commission % Commission Net Total Sales Tax	Normal 15.00 \$16,290.00 \$92,310.00			

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
67.0	Normal Line / SPOT	08/29/21-08/29/21	2	YO	1:00:26P- News-7News ON OUR SIDE Weekend at LPM							1	1	\$800.00	\$800.00	Washington (WJLA)		7/20/21
68.0	Normal Line / SPOT	09/05/21-09/05/21	2	YO	1:00:26P- News-7News ON OUR SIDE Weekend at IPM							1	1	\$800.00	\$800.00	Washington (WJLA)		7/20/21
					CON	FIF	RMA	AΤ	ION	CC	)N	TR	RAC	T				
Accepted	-Agency/Advertiser:			Date:	Accepted-Sta	ation:								Date:	Comments:			

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B/E Bookend P/B Piggy Back